



KHYBER PAKHTUNKHWA HUMAN CAPITAL INVESTMENT PROJECT (KP – HCIP), HEALTH DEPARTMENT PESHAWAR

(All communications should be addressed to the Project Director and not to any official by name.)

Contact: 091-9211605,

Address: House #, 240 Street # 13 Defense Colony Shami road Peshawar



No. 2453 /KP-HCIP/Proc/Communication

Dated: 19-08-2025

Notification of Intention to Award

For the attention of Bidder's Authorized Representative

✓ **1. M/S ARAR Innovations**

Name: Mr. Asif Aziz

Address: 140-A, Shadman-II, Lahore.

Telephone/Fax: +92 42 35970690-1

Email: info@thearargroup.com

2. M/S Shah Co.

Address: House No. 729C, Opposite Unique School, Faisal Town, Lahore.

Telephone/Fax: +92 42 34551398

Email: info@shahco.net

3. M/S FAB Healthcare

Address: 189-4D1, Township, Lahore,

Telephone/Fax: +92 302 8456111

Email: info@fabhealthcares.com

4. M/S Capri Medical

Name: Mr. Faisal Wadood,

Address: Ground Floor, Ahmad Center, I-8 Markaz, Islamabad-Pakistan.

Telephone/Fax: +92 51 4444449

Email: info.isb@caprimedicals.com faisalpak146@gmail.com

5. M/S Medi Health Enterprises

Address: Office No. 12, 2 Floor, Peshawar Medical Center, Shoba Chowk, Khyber Bazar, Peshawar.

Telephone/Fax: +92 314 9072525

Email: medihealth65@gmail.com

6. M/S Noorani Surgical

Address: Noorani Mansion, Bank Square, Nila Gunpad, Lahore – Pakistan.

Telephone/Fax: +92 42 37234000

Email: info@nooranisurgical.com

7. M/S Assuza Incorporation

Address: 17 Rabbani Road, Old Anarkali Lahore-Pakistan.

Telephone/Fax: +92 42 373552405

Email: assuza@nexlinx.net.pk

DATE OF TRANSMISSION: This Notification is sent by post & email on 19th August 2025 03:00 PM (local time) as well as uploaded on Health Department official website.



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Notification of Intention to Award

Employer: KP-HCIP (Health), Health Department, Khyber Pakhtunkhwa.

Project: Khyber Pakhtunkhwa Human Capital Investment Program (KP-HCIP).

Contract title: Procurement of Equipment Goods and Consumables along-with the Operations Management of Infectious Waste for BHU, RHC and Cat-C & D Hospitals in Four Selected Districts of Khyber Pakhtunkhwa.

Country: Pakistan.

Project ID: PR2010039

Grant No: D680-PK

Credit Number: 6714-PK

RFB No.: PK-HPMU-403627-GO-RFB.

RFB issuance date: 28 July 2024.

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- request a debriefing in relation to the evaluation of your Bid, and/or
- submit a Procurement-related Complaint in relation to the decision to award the contract.

1. The successful Bidder

Name:	M/S ARAR Innovations	
Address:	140-A, Shadman-II, Lahore.	
Contract price: PKR	Cost of Bid (DDP basis)	1,333,792,811

2. Other Bidders:

Financial Forms	Summary of Quoted Rates- 105 Hospitals					
	M/S Shah Co.		M/S ARAR		M/S Fab Health	
	DDP Basis (Local)	CIP Basis (Imported)	DDP Basis (Local)	CIP Basis (Imported)	DDP Basis (Local)	CIP Basis (Imported)
FIN-I (A) COST OF EQUIPMENT – FOR INDIGENOUS LOCAL PRODUCT ON DDP	1,421,859,880		1,077,009,600			
FIN-I (B) COST OF EQUIPMENT – IN CASE OF IMPORTED PRODUCT/ CIP (PKR)		3,073,295,205		3,024,128,520	M/S Fab Health did not quote Local Product on DDP Basis	3,218,627,750
FIN-II COST OF CONSTRUCTION AND SERVICES	275,967,045	275,967,045	241,271,450	241,271,450		256,240,357
FIN-III COST OF CONSUMABLES	17,058,354	17,058,354	15,511,761	15,511,761		16,697,614
Total Cost of Bid with FIN-I (A) - DDP Basis	1,714,885,279		1,333,792,811			
Total Cost of Bid with FIN-I (B) - CIP Basis (Conversion into PKR)		3,366,320,604		3,280,911,731		3,491,565,819.80
Remarks	Dollar to PKR Rate on Date of Financial Opening is considered as 283.7 as per policy for conversion to PKR for competition purpose.					

FIN-I (A) COST OF EQUIPMENT – IN CASE OF LOCAL INDIGENOUS PRODUCT DDP FOR 105 FACILITIES									
		Qty	Capacity	Quoted Unit Rate (Excl. Tax)			Total Rate of 105 Facilities (Excl. Tax)		
Sr. No.	Description			M/S Shah Co.	M/S ARAR	M/S Fab Health	M/S Shah Co.	M/S ARAR	M/S Fab Health
1	Auto Clave with Shredder along with RO Plant and 1 trolley Including supply, installation and commissioning charges for RHCS & BHLs with Warranty Cost of Three Years for spare parts	86	20 Kg/hr.	11,011,000	8,470,000	M/S Fab Health did not quote for Local Product on DDP Basis	946,946,000	728,420,000	M/S Fab Health did not quote for Local Product on DDP Basis
2	Auto Clave with Shredder along with RO Plant and with 1 trolley Including supply, installation and commissioning charges for Cat-D Hospitals with Warranty Cost of Three Years for spare parts	19	30 Kg/hr.	13,580,000	9,700,000		258,020,000	184,300,000	
3	Auto Clave with Shredder along with RO plant and 1 trolley Including supply, installation and commissioning charges for Cat-C Hospitals with Warranty Cost of Three Years for spare parts	0	40 Kg/hr.	14,850,000	11,000,000			0	
Total Quantity		105							
Total Quoted Rate (Excl. Tax)							1,204,966,000	912,720,000	
Total Quoted Rate (Incl. Tax)							1,421,859,880	1,077,009,600	



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FIN-I (B) COST OF EQUIPMENT – IN CASE OF IMPORTED PRODUCT/CIP									
FIN-I (B) COST OF EQUIPMENT – IN CASE OF IMPORTED PRODUCT/CIP				UNIT RATE IN USD			TOTAL COST OF 105 FACILITIES IN USD		
Sr. No.	Description	Qty	Capacity	M/S Shah Co.	M/S ARAR	M/S Fab Health	M/S Shah Co.	M/S ARAR	M/S Fab Health
1	Auto Clave with Shredder along with RO Plant and 1 trolley Including supply, installation and commissioning charges for RHCs & BHUs with Warranty Cost of Three Years for spare parts	86	20 Kg/hr.	\$102,324.89	\$101,520.00	\$107,038	\$8,799,940.54	\$8,730,720.00	\$9,205,268
	Conversion into PKR @ 283.70			29,029,571	28,801,224	30,366,681	2,496,543,131	2,476,905,264	2,611,534,532
2	Auto Clave with Shredder along with RO Plant and with 1 trolley Including supply, installation and commissioning charges for Cat-D Hospitals with Warranty Cost of Three Years for spare parts	19	30 Kg/hr.	\$106,998.14	\$101,520.00	\$112,627	\$2,032,964.66	\$1,928,880.00	\$2,139,913
	Conversion into PKR @ 283.70			30,355,372	28,801,224	31,952,280	576,752,074	547,223,256	607,093,318
3	Auto Clave with Shredder along with RO plant and 1 trolley Including supply, installation and commissioning charges for Cat-C Hospitals with Warranty Cost of Three Years for spare parts	0	40 Kg/hr.	\$111,649.15	\$101,520.00	\$116,905	\$0.00	\$0.00	\$0
	Conversion into PKR @ 283.70			31,674,864	28,801,224	33,165,949	-	-	-
	Total Quantity	105							
	Total Quoted Rate (CIP)						\$10,832,905.20	\$10,659,600.00	\$11,345,181.00
	Total Quoted Rate (CIP) (Conversion into PKR @ 283.70)						3,073,295,205	3,024,128,520	3,218,627,850

Note: The size of Autoclave with shredder and numbers of healthcare facilities will be decided after initial survey and in consultation with DHOs. Here, 105 facilities (19 Cat-C & Cat-D and 86 BEmONC (BHUs and RHCs) are taken for calculation purposes.

The total cost of 1st lowest bidder in DDP (PKR) and CIP (USD) for establishment of end-to-end waste management system in 105 healthcare facilities is:

- On DDP basis in PKR = **1,333,792,811.00**
- CIP basis in USD and converted to PKR @ of 1 USD (283.7) = **3,280,911,731.00**

Hence, the overall DDP in PKR is less, so considered the same for award of contract.

During the financial evaluation, bids were received on both **Delivered Duty Paid (DDP)** and **Carriage and Insurance Paid To (CIP)** terms. After detailed analysis, DDP in PKR was found to be not only **more economical** but also **operationally safeguarded** compared to CIP in USD.

Name of Bidder	Technical Score	Financial Bid Cost	Financial Score	Combined Score	Status
M/S ARAR Innovations	70 (7/10)	1,333,792,811	90/90	97.0	1st – Lowest Evaluated Responsive Bid
M/S Shah Co.	66 (6.6/10)	1,714,885,279	69.9/90	76.5	2nd Lowest Evaluated Responsive Bid
M/S FAB Healthcare	69 (6.9/10)	Not quoted DDP	Not quoted DDP	N/A	Technically Responsive but did not quote for DDP –
M/S Capri Medical	-	-	-	-	Technically Non-Responsive
M/S Medi Health Enterprises	-	-	-	-	Technically Non-Responsive
M/S Noorani Surgical	-	-	-	-	Technically Non-Responsive
M/S Assuza Incorporation	-	-	-	-	Technically Non-Responsive



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3. Reason/s why your Bid was unsuccessful

Best Evaluated Responsive Bid is selected which is lowest as well.

4. How to request a debriefing

DEADLINE: The deadline to request a debriefing expires at midnight on 22nd August 2025, 5:00 PM (local time).

You may request a debriefing in relation to the results of the evaluation of your Bid. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Bidder, contact details; and address the request for debriefing as follows:

Attention: Chairman Procurement Committee

Title/position: Deputy Project Director

Agency: KP-HCIP Health

Email address: dr.sumisaeed@gmail.com

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

5. How to make a complaint

Period: Procurement-related Complaint challenging the decision to award shall be submitted by 5:00 PM on 03 September 2025 (local time).

Provide the contract name, reference number, name of the Bidder, contact details; and address the Procurement-related Complaint as follows:

Attention: Dr. Muhammad Bilal Khan

Title/position: Project Director

Agency: KP-HCIP Health

Email address: bilalhsa@gmail.com

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

Further information:

For more information see the Procurement Regulations for IPF Borrowers (Procurement Regulations) [<https://policies.worldbank.org/sites/ppf3/PPFDocuments/Forms/DispPage.aspx?docid=4005>] (Annex III). You should read these provisions before preparing and submitting your



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complaint. In addition, the World Bank's Guidance "[How to make a Procurement-related Complaint](http://www.worldbank.org/en/projects-operations/products-and-services/brief/procurement-new-framework#framework)" [<http://www.worldbank.org/en/projects-operations/products-and-services/brief/procurement-new-framework#framework>] provides a useful explanation of the process, as well as a sample letter of complaint.

In summary, there are four essential requirements:

1. You must be an 'interested party'. In this case, that means a Bidder who submitted a Bid in this bidding process and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the period stated above.
4. You must include, in your complaint, all of the information required by the Procurement Regulations (as described in Annex III).

6. Standstill Period

DEADLINE: The Standstill Period is due to end at 5:00 PM on 03 September 2025 (local time).

The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above.

If you have any questions regarding this Notification, please do not hesitate to contact us.

On behalf of the KP-HCIP Health Department Govt. of Khyber Pakhtunkhwa.

Signature:

Name: Irfan Wahab,

Title/position: Procurement Specialist,

Telephone: 091-9211605-6

Email: irfanwk81@gmail.com